



# *Ocean Rate Bulletin*

## Almonds:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

### **Market Share-September:**

Each carrier's current market share is based on the number of containers shipped during September 1998. Source: PIERS, September 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for November 30, 1998. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

### **Container Rate:**

Container rates for Almonds are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

*Monthly Market Share For: September 1998*

Month\Year: 6\9

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Yang Ming	100%	65%	25 Days	\$1,580	\$32 <sup>1</sup>								\$1,612
Maersk	0%	24%	22 Days <sup>4</sup>	\$1,475									\$1,475

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

*Monthly Market Share For: September 1998*

Month\Year: 4\73

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Cho Yang	51%	77%	14 Days	\$1,020									\$1,020
Hapag-Lloyd	25%	1%	27 Days	\$973.00	\$32 <sup>1</sup>								\$1,005
Hanjin	24%	19%	28 Days <sup>4</sup>	\$1,178									\$1,178

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: September 1998

Month\Year: 16\99

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	45%	15%	18 Days	\$800.00									\$800
Maersk	28%	19%	15 Days <sup>4</sup>	\$800.00									\$800
Yang Ming	12%	12%	17 Days	\$932.00	\$32 <sup>1</sup>							20 KT	\$964
P&O Nedlloyd	6%	4%	20 Days	\$893.00	\$32 <sup>1</sup>							20 KT	\$925
Hanjin	0%	3%	24 Days <sup>4</sup>	\$880.00								20 KT	\$880
Hyundai	0%	3%	14 Days	\$775.00								20 KT	\$775

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Almonds

Monthly Market Share For: September 1998

Month\Year: 5\38

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	60%	53%	15 Days	\$745.00									\$745
OOCL	40%	8%	20 Days <sup>4</sup>	\$1,095	\$32 <sup>1</sup>		9%						\$1,160
Evergreen	0%	13%	22 Days	\$1,295	\$32 <sup>1</sup>		9%						\$1,366
K Line	0%	8%	15 Days	\$1,095	\$32 <sup>1</sup>		9%						\$1,160
NYK Line	0%	5%	14 Days	\$1,095	\$32 <sup>1</sup>		9%						\$1,160
P&O Nedlloyd	0%	5%	14 Days	\$893.00	\$32 <sup>1</sup>		9%						\$952
APL	0%	5%	14 Days	\$1,095	\$32 <sup>1</sup>		9%						\$1,160
Maersk	0%	3%	13 Days <sup>4</sup>	\$1,095	\$32 <sup>1</sup>		9%						\$1,160

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Almonds

Monthly Market Share For: September 1998

Month\Year: 1\3

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	72%	39%	18 Days <sup>4</sup>	\$1,744	\$32 <sup>1</sup>								\$1,776
COSCO	28%	15%	20 Days										
Maersk	0%	39%	22 Days <sup>4</sup>	\$1,592	\$32 <sup>1</sup>								\$1,624

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

*Monthly Market Share For: September 1998*

Month\Year: 2\8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	71%	21 Days <sup>4</sup>	\$1,630	\$32 <sup>1</sup>								\$1,662
Senator	0%	26%		\$925.00									\$925
OOCL	0%	3%	20 Days <sup>4</sup>	\$1,630	\$32 <sup>1</sup>								\$1,662

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: September 1998

Month\Year: 5\16

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	20%	19%	19 Days <sup>4</sup>	\$1,080	\$32 <sup>1</sup>		9%						\$1,339
Hanjin	20%	13%	20 Days <sup>4</sup>	\$1,330									\$1,330
Zim Line	20%	6%	24 Days	\$750.00	\$32 <sup>1</sup>								\$782
Yang Ming	20%	6%	22 Days	\$1,350									\$1,350
Cho Yang	20%	6%	20 Days	\$900.00									\$900
OOCL	20%	6%	18 Days <sup>4</sup>	\$1,080	\$32 <sup>1</sup>		9%						\$1,339
Maersk	0%	11%	19 Days <sup>4</sup>	\$1,080	\$32 <sup>1</sup>		9%						\$1,339
Hapag-Lloyd	0%	6%	26 Days	\$1,164	\$32 <sup>1</sup>		9%						\$1,301
Hyundai	0%	6%	18 Days	\$1,492	\$32 <sup>1</sup>		9%						\$1,658
APL	0%	6%	18 Days	\$1,080	\$32 <sup>1</sup>		9%						\$1,339
COSCO	0%	6%	20 Days	\$782.00									\$782
Senator	0%	5%	18 Days	\$1,016	\$32 <sup>1</sup>		9%						\$1,139

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: September 1998

Month\Year: 17\222

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	29%	29%	12 Days	\$1,300	\$32 <sup>1</sup>								\$1,332
NYK Line	24%	25%	11 Days	\$880.00									\$880
P&O Nedlloyd	24%	25%	14 Days	\$700.00	\$32 <sup>1</sup>		28%						\$928
Evergreen	24%	12%	11 Days	\$1,367	\$32 <sup>1</sup>		28%					20 KT	\$1,782
Cho Yang	12%	9%	11 Days	\$991.00	\$32 <sup>1</sup>		28%						\$1,300
Hanjin	6%	13%	12 Days <sup>4</sup>	\$1,072	\$32 <sup>1</sup>		28%						\$1,404
Hyundai	0%	6%	13 Days	\$1,087	\$32 <sup>1</sup>		28%						\$1,423

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.